

The AirCal Advisor: Citation CJ Series Market Update

AIRCAL JET SALES, LLC

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2006 Cessna Milestones

May:

- Citation Mustang Program Surpasses 1000 Flight Hours
- Cessna's Encore+ Program Surpasses 100 Flight Hours
- Citation Mustang Tested to Commercial Airline Standards

March:

- First Flight of Citation Encore+ Announced

February:

- Cessna Announced Delivery of 249 Citation business jets, 822 single engine pistons, and 86 Caravan single-engine turboprops in 2005

"As good as 2005 was, we expect 2006 to be even better."

-Jack Pelton, CEO

CJ Series Market Extremely Active*

CJ: The CJ market has been brisk this year!

- As of May, 33 CJs have already been sold.
- The projection of total CJs sold in 2006 is a whopping 88, surpassing 2003's record 76 sales.
- Late model, low time, well equipped aircraft remain dominant in this market.
- The CJ is currently selling between \$2.1 and \$2.8 million.

CJ1: CJ1s continue selling slowly but steadily.

- 13 have already sold this year between \$3.1 and \$4.1.
- 2006 projected sales are expected to match 2005's total of 36 aircraft sold.
- Average time on the market is higher than both the CJ and the CJ2, but the prices have been holding steady.

CJ2: The CJ2 market is hot for low hour, later model aircraft.

- Average time on the market is a very low 71 days. However, it is definitely a buyer's market.
- Selling prices have softened substantially over the past few months, but are beginning to bottom out.
- Total projected sales for 2006 are expected to be very high.

CJ3: CJ3s have been getting good premiums this year for 2006 deliveries. With approximately 80 CJ3s delivered so far, used aircraft will soon be hitting the market.

AirCal

What's New With AirCal Jet Sales

Christy DeYoung Delivers Her First CJ3!



FEATURED AIRCRAFT:



2001 Citation CJ2
Meticulously maintained, always hangared, one owner. Great features: 1501TT, 3 Tube, TCAS I, WX-1000E
Call us to arrange a viewing!

NBAA Regional Forum 2006: Dallas, TX



Thank you to everyone who stopped by our booth at the NBAA Regional Forum!!

Please visit our Website:
www.aircaljets.com

Recent AirCal Transactions:

SOLD: 525B-0075	SOLD: 525-602
ACQUISITION: 525A-0013	SOLD: 525-603
SOLD: 525A-0019	SOLD: 560-0558
SOLD: 525A-0105	SOLD: 650-0048
SOLD: 525A-0093	SOLD: 650-7066
SOLD: 525A-0130	SOLD: 650-7080
ACQUISITION: 525-0437	

Important Information For Buyers!

If you are purchasing an aircraft, used or new, and would like to fly above FL290, you'll need to address RVSM certification. Not only does the aircraft need to be RVSM compliant, but you as the operator need to be approved for operations in RVSM airspace. A properly prepared application must be submitted to your local Flight Standards District Office to gain approval.

The FAA has 60 days to issue your Letter of Authorization (LOA). Therefore, it is CRUCIAL to begin the RVSM approval process early and have someone on your side who knows what information is required. Aircraft RVSM Services, LLC specializes in customizing RVSM manuals for operators to submit to the FAA. Their RVSM specialist has

assisted hundreds of customers through the RVSM approval process.

RVSM approval can be frustrating and time consuming. Let Aircraft RVSM Services, LLC help! Visit www.fl290.com or call (316) 260-5445 for details.



About AirCal Jet Sales, LLC

AirCal Jet Sales, LLC specializes in the sales and acquisition of Cessna Citation aircraft. Our combined 40 years experience in the aviation industry includes positions with Cessna Aircraft Company in sales, marketing, maintenance and customer support. With

this experience, we have the technical and product knowledge necessary to provide essential information for our customers when making important decisions regarding their aircraft. To help our customers determine the exact value of their aircraft in today's market, we offer

an appraisal report service at no charge.

Whether you are interested in making your first Citation purchase, upgrading to a new model or selling an aircraft, AirCal Jet Sales can provide valuable support through every transaction!

AirCal Citation Sales Team

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